



☐ Board Presentation
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☒ Approved
☐ Denied
☐ Deferred

Attest: Clerk to the Board

VJB
Date 6/8/21

To: Board Members
From: Debra D. Bair, Director of Technology
Date: June 8, 2021
Re: New District Phone System

Background Information

An RFP was posted on April 26, 2021 and the district received responsive proposals from offerors. The new phone system project was presented to the Finance Committee on May 18, 2021.

Current Status

The proposal most advantageous to Brunswick County Schools needs was from DISYS Solutions, Inc. As part of their proposal, the Voice Over IP services are to be contracted by a third-party vendor. This project requires that we enter into two separate contracts with these vendors. The first contract is with IntelPeer Cloud Communications, LLC for the Voice Over IP services. The second contract is with DISYS Solutions, Inc. for the implementation of the new phone system which includes network equipment, cellular failover equipment, new phones, educational licensing and professional engineering services.

Recommendation

Technology recommends approval of the first contract with IntelPeer Cloud Communications, LLC for \$83,921.52 over three years. This represents annual reoccurring costs of \$27,973.84 per year. The contract will be funded from local budgeted telephone expenditure accounts.

The second contract with DISYS Solutions, Inc. for three years totals \$876,086.96. This contract will be funded from the allotted Technology Bond funds. Year one compensation of this contract is \$580,355.30 and years two and three are each \$147,865.83 for annual renewals of the educational licenses. Technology recommends that the Board forward the contract to the County for approval since it exceeds \$300,000.