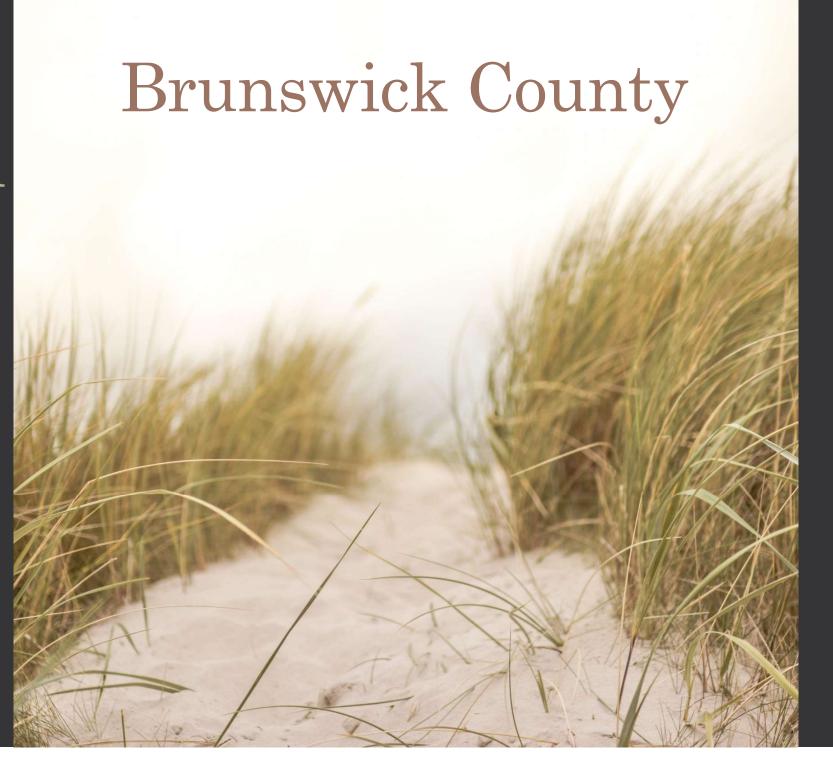
Recommended Budget

Fiscal Year 2023

Steve Stone

County Manager

May 16, 2022



Brunswick County Commissioners



District 1
Randy Thompson,
Chairman



District 2
J. Martin (Marty) Cooke



District 3
Pat Sykes



District 4
Mike Forte,
Vice Chairman



District 5
Frank Williams

Budget Principles

- **✓** Conservative revenue and expenditure projections
- Preserve reserves to maintain bond rating and provide flexibility to respond to changing circumstances/opportunities
- ✓ Maintain low property tax rate

Key Focus Areas

• Employee Retention, Recruitment and Succession Planning

- Funding for the implementation of the Classification and Total Compensation Study results approved April 18, 2022
- 0.75% to 1.58% non-recurring merit bonus to employees who are satisfactory performers
- 1.70% to 2.53% non-recurring merit bonus to employees who are who are high performers
- 2.65% to 3.35% non-recurring merit bonus to the County's highest performers
- Maintaining competitive employee benefits with no reductions

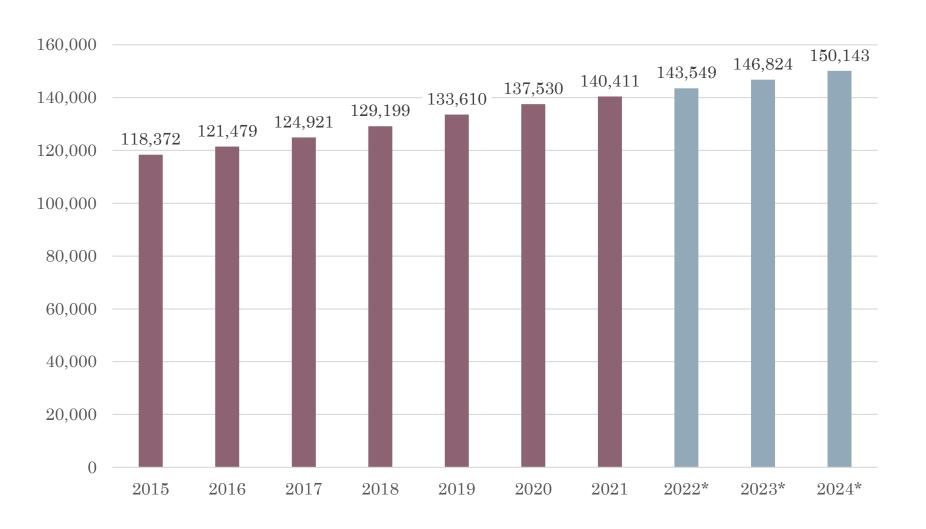
Meet the Needs of a Growing County with Diverse Demographics

- Increase of 5.8% per the funding agreement with Brunswick County Schools for the operating budget resulting from growth in ad valorem taxes
- Increase of 4.8% to Brunswick Community College to support existing programs and \$350,000 for the Foundation Grant providing tuition assistance
- Increase of 4.4% to Brunswick Senior Resources for program support for 5 district senior centers
- Added 50 new positions and 1 position reduction (35 Governmental, 14 Enterprise)
- Continued funding for technology/computer software support and increased cybersecurity
- Maintain computer replacement program
- Provide employees training, resources, and equipment to facilitate high service levels to citizens

FY 2022-2023 Recommended Budget

- >315.3 million all funds
- Recommending no change in the property tax rate of 48.50 cents

Population Growth



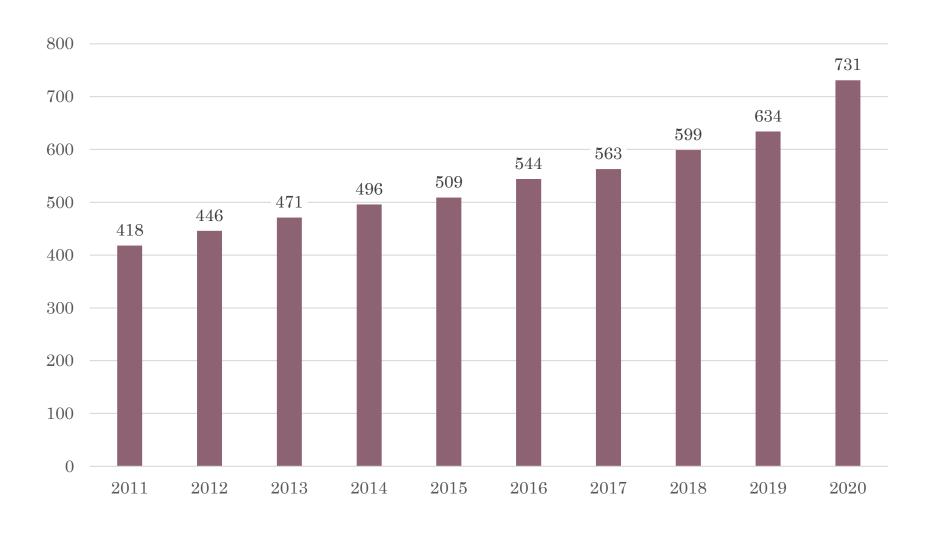
• Population Growth in 2021:

- · Ranked #2 NC % Population Growth
- Ranked #3 NC Numeric Population Growth
- Ranked #30 US County Growth
- Ranked #21
 County Growth >
 10,000 County
 Population
- Included in Myrtle Beach MSA, 3rd Fastest Growing Metro Area in US at 3.7%

Source: US Census Bureau; NC Office of State Budget and Management

*Projected

Visitor Spending



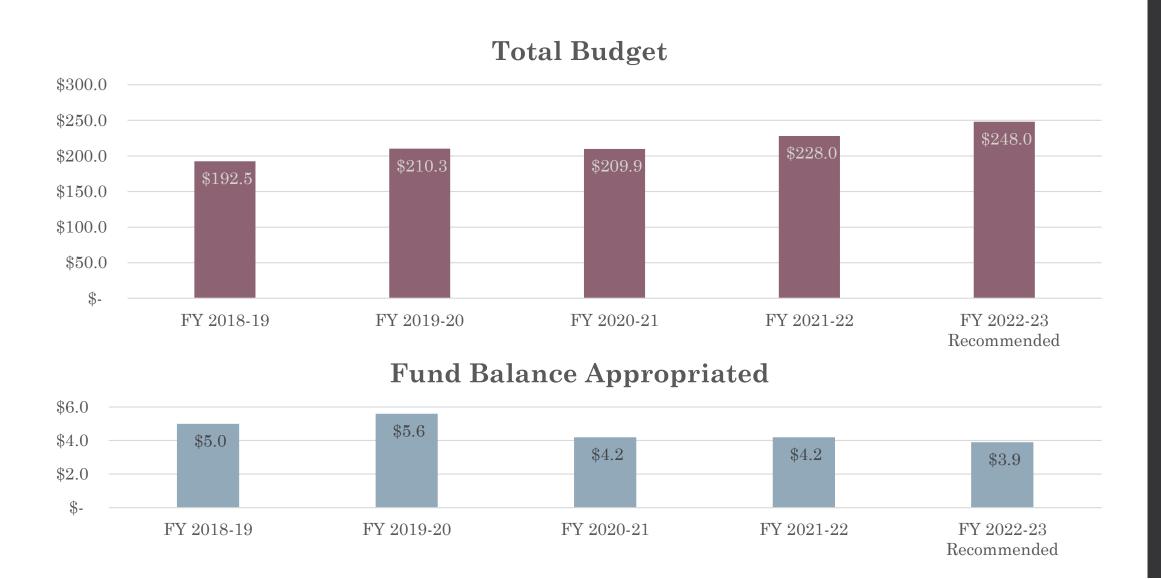
• Visitor Spending in 2020:

- Up 15.3%
- · County ranks 6th among 100 in spending
- More than 4,500 tourism-related jobs
- Population rises over 350,000 during tourism season, peaking on the July 4th week

Source: Economic Impact of Travel on North Carolina Counties study prepared for the NC Division of Tourism, Film and Sports Development by the US Travel Association

 $Reported\ October\ 2021$

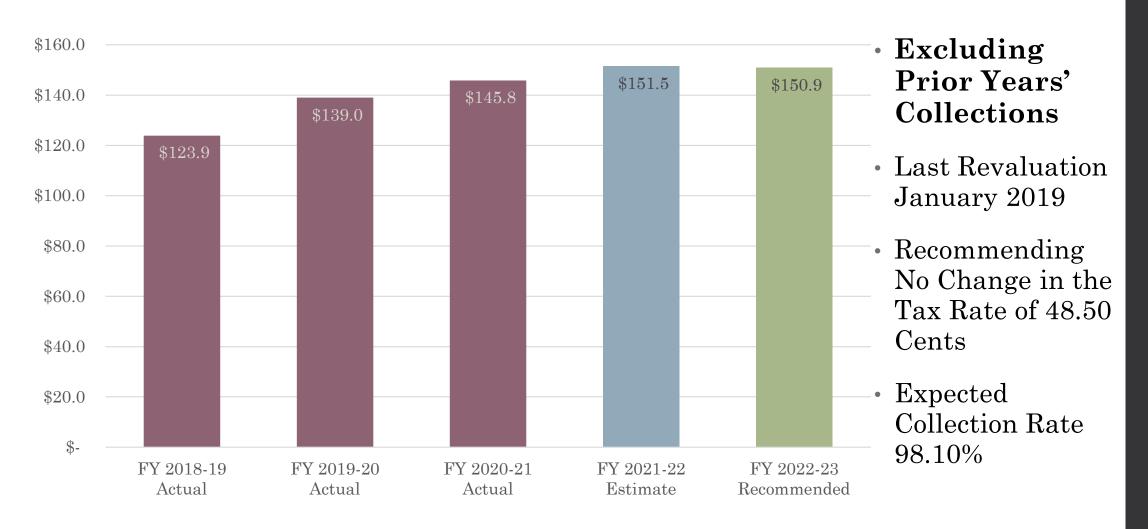
Recent General Fund Approved Budgets and Fund Balance Appropriated



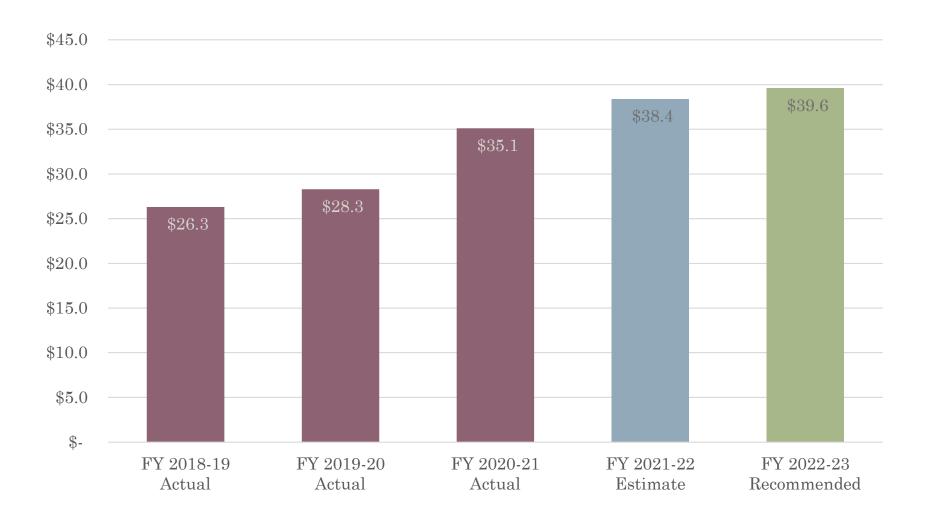
FY 2022-23 Recommended Budget General Fund Revenues

	FY 2022-2023 Recommended	% of Total	FY 2021-2022 Approved	% of Total	% Change Over Prior Year
Ad Valorem Taxes	\$153,849,442	62.0%	\$148,800,658	65.2%	3.4%
Local Option Sales Taxes	39,563,234	16.0%	31,718,980	13.9%	24.7%
Other Taxes and Licenses	7,525,000	3.0%	5,245,000	2.3%	43.5%
Unrestricted Intergovernmental	2,706,600	1.1%	2,710,000	1.2%	-0.1%
Restricted Intergovernmental	17,440,772	7.0%	15,654,560	6.9%	11.4%
Permits and Fees	6,416,010	2.6%	4,966,110	2.2%	29.2%
Sales and Service	14,728,936	5.9%	13,423,392	5.9%	9.7%
Investment Earnings	60,380	0.0%	100,275	0.0%	-39.8%
Other Revenue	1,866,142	0.8%	1,186,332	0.5%	57.3%
General Fund Balances Appropriated	3,885,288	1.6%	4,221,480	1.9%	-8.0%
Total Revenues	\$248,041,804	100%	\$228,026,787	100%	8.8%

Revenues from Property Tax



Revenues from Sales Tax

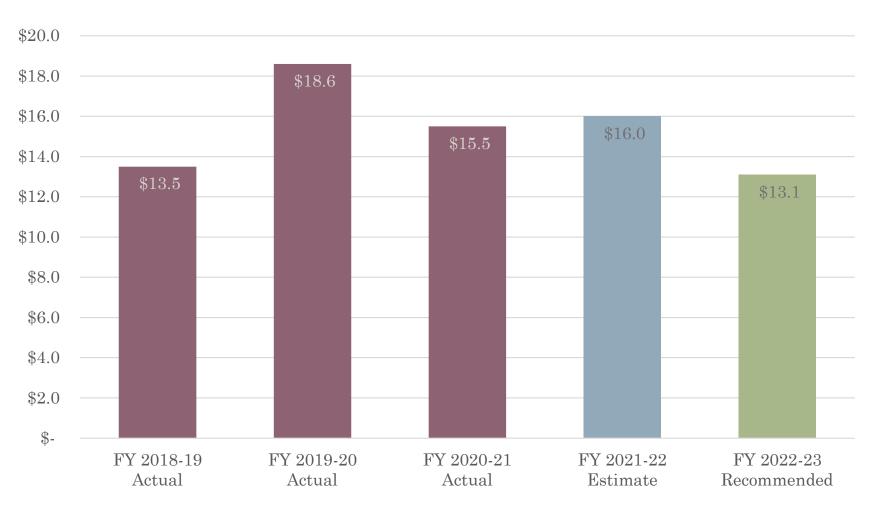


- Includes
 Amounts
 Legislated
 for Schools
 Capital
- 2022-23
 Recommended
 increased \$7.8
 million over
 2021-22
 approved due
 to continued
 COVID-19
 uncertainties,
 increasing
 24.7%

FY 2022-23 Recommended Budget General Fund Expenditures

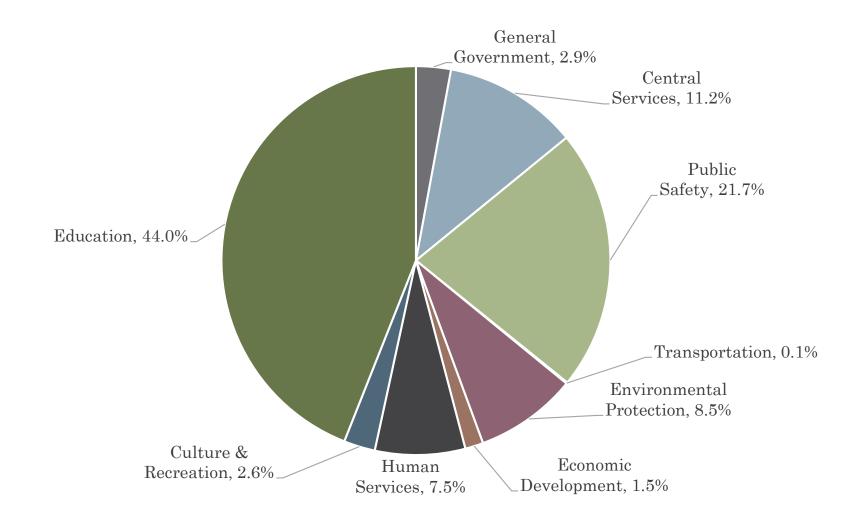
	FY 2022-2023 Recommended	% of Total	FY 2021-2022 Approved	% of Total	% Change Over Prior Year
General Government	\$16,534,590	6.7%	\$14,796,186	6.5%	11.7%
Central Services	22,208,343	9.0%	19,256,727	8.4%	15.3%
Public Safety	62,373,021	25.1%	55,608,099	24.4%	12.2%
Transportation	161,000	0.1%	161,000	0.1%	0.0%
Environmental Protection	20,935,449	8.4%	19,272,998	8.5%	8.6%
Economic Development	8,771,765	3.5%	8,641,052	3.8%	1.5%
Human Services	33,923,542	13.7%	29,155,754	12.8%	16.4%
Education	69,166,744	27.9%	68,500,738	30.0%	1.0%
Culture & Recreation	5,666,180	2.3%	5,745,497	2.5%	-1.4%
Net Transfer to Project Reserves	8,301,170	3.3%	6,888,736	3.0%	20.5%
Total Revenues	\$248,041,804	100%	\$228,026,787	100%	8.8%

Governmental Debt Service



- General Debt Service 5.3% of Recommended Expenditures
- Debt Service
 Policy Annual
 Range not to
 exceed 10-13% of
 Total
 Expenditures
- Planned Phase 3 (\$51.5M final phase) and Two-Thirds GO Bond Debt Issues in July 2022 adding debt service of \$1.3M in FY 23 and \$5.3M in FY 24

2022 Tax Levy Distribution



General Fund Employee Compensation

FTEs	FY 2022 Current	FY 2023	2022-2023
General Government	103.00	106.00	3.00
Public Safety	493.00	503.00	10.00
Central Services	94.00	99.00	5.00
Human Services	235.98	250.98	15.00
Environmental Protection	9.00	9.00	-
Culture & Recreation	46.00	47.00	1.00
Economic Development	26.62	27.62	1.00
Total	1,008.60	1,043.60	35.00

FTEs	% Increase	County Cost
Market Adjustment	*	\$8,633,217
Merit Bonus	Range .75-3.35%	\$1,525,603
Retirement Increase	0.85%	\$486,000
Total		\$10,644,820

^{*}Market adjustment for FY 2023 included with implementation of the Classification & Total Compensation Study on April 18, 2022

General Fund Recommended Fee Changes

Countywide

Non-Sufficient Funds Penalty-if not adopted as part of Department Fee Structure

Building Inspections and Central Permitting

· Various fee changes to commercial permits and plan reviews and to standard residential fees

Fire Inspections

 Various fees changes to inspection fees, construction permits, operational permits, and fire plan reviews

Solid Waste Fees

- Created a fee for single-wide mobile homes with contents
- · Removed yard debris tip fee
- Added Yard Debris Tip Fee based on contents with 4' logs or less

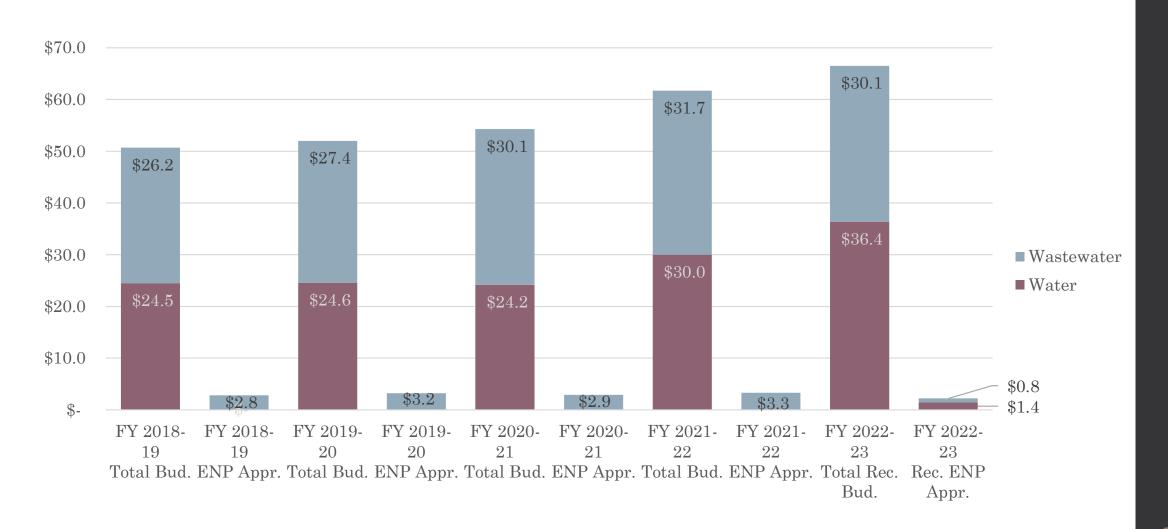
· Health Services Fees

 Various fee changes reflecting both the cost to provide the service as well as the allowable billable rates from third party payors

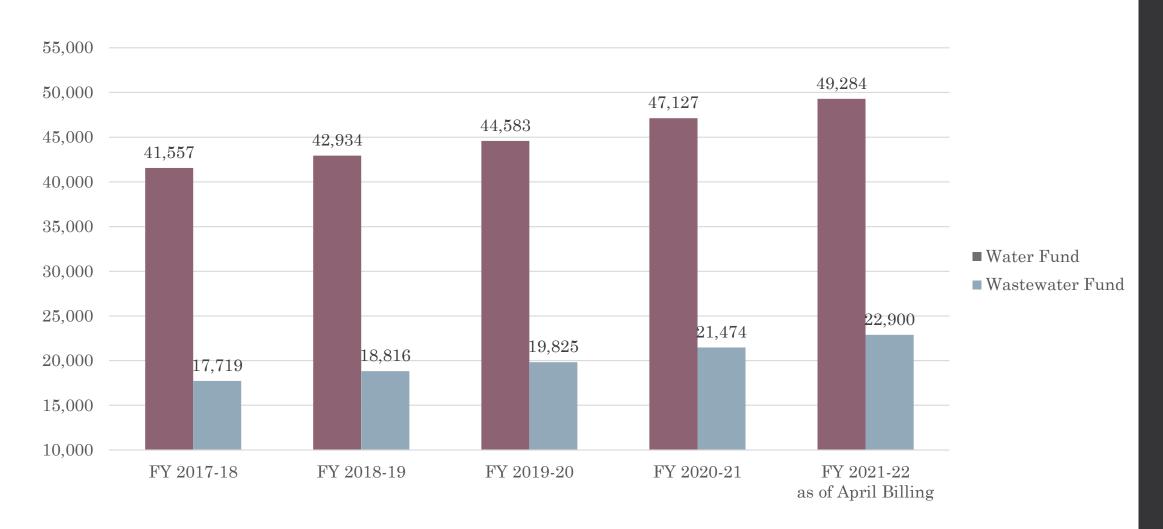
· Environmental Health

Well Monitoring Application

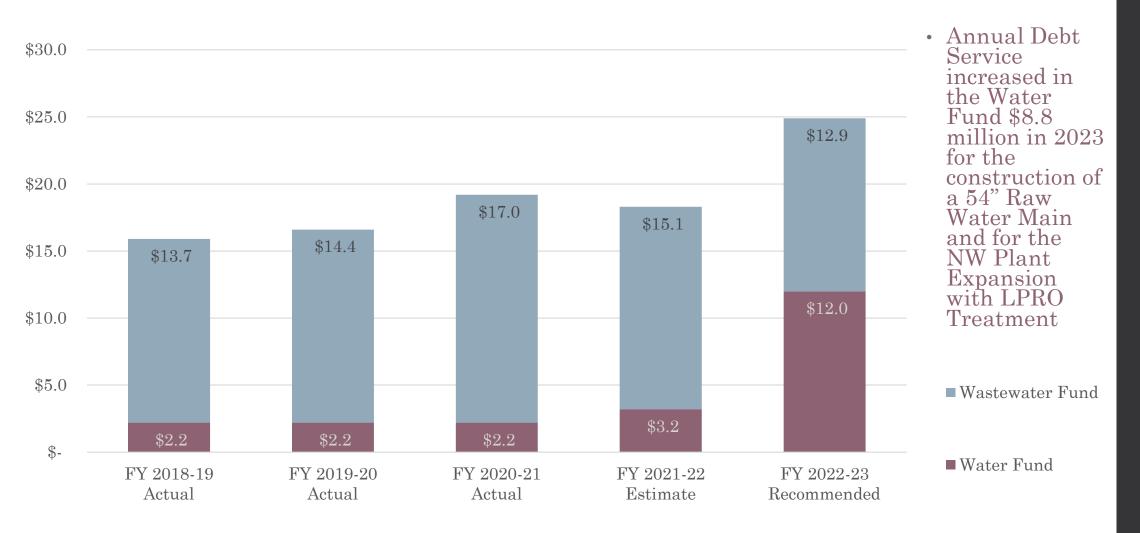
Recent Enterprise Fund Approved Budgets and Expendable Net Position (ENP) Appropriated



Enterprise Customer Growth



Enterprise Debt Service



Enterprise Fund Employee Compensation

FTEs	FY 2022 Current	FY 2023	2022-2023
Water Fund	94.75	99.75	5.00
Wastewater Fund	59.25	68.25	9.00
Total	154.00	168.00	14.00

FTEs	% Increase	County Cost
Market Adjustment	*	\$1,148,202
Merit Increase	Range .75-3.35%	\$244,066
Retirement Increase	0.85%	\$78,000
Total		\$1,470,268

*Market adjustment for FY 2023 included with implementation of the Classification & Total Compensation Study on April 18, 2022

Enterprise Fund Recommended Water and Wastewater Fee Changes

- Various surcharges and installation charges for meters and taps reflecting the cost to provide the service
- Premise Visits
 - Normal Office Hours Disconnects and Reconnects stay the same at \$35
 - Increase to \$75 for inspections or issues on the customer's side of meter
 - After hours premise visit increase to \$100
 - Meter testing increase to \$125 (no charge for failed test)
- Septage Receiving Fees:
 - Truck Offload 2,000-gallon tank capacity or less (Each offload regardless of actual septage discharge) from \$80 to \$200
 - Truck Offload 2,001-gallon tank capacity or more (Each offload regardless of actual septage discharge) from \$160 to \$400

Budget Process

- · Budget Workshop Scheduled June 6, 2022, at 1:00pm, if needed
- Public Hearings: June 6, 2022, at 3:00 p.m. and will be continued until June 20, 2022, at 6:00 p.m. in the Board of Commissioners Chambers
- June 20, 2022, in the Board of Commissioners Chambers after public hearing will consider:
 - · Adoption of Recommended Budget
 - Adoption of Rate and Fee Changes

For more info...

www.brunswickcountync.gov

or 910.253.2016